

## **MHVS Members Referral Programme**

### Your KEY to Free Holidays

Upon joining Misty Highlands Vacation Solutions (MHVS) as a member, you will automatically become a "Key Holder" (KH) too. This is your Key to free holidays.

Your KH status will determine the % commission that you earn from successful referral sales.

### Multi-Level Marketing – Your Web of Referrals

As a KH you will not just earn referral commissions on your own direct referrals, but should your referrals introduce new members, then you will also earn from these purchasers. This is known as multi-level marketing. Currently this is payable to the 3<sup>rd</sup> level from the Key.

#### Key Holder Status

Your Key Holder Status (KHS) will be initially be dependent upon the amount that you paid for your membership.

	Membership	
Status	Price	
Bronze	R1 - R249 999	
Silver	R250K - 500K	
Gold	R501K plus	

### Key Holder percentage (%) Commissions

The percentage commission is calculated from the price paid by successful referrals for their memberships which form part of the KH's 3 level referral web.

		Bronze	Silver	Gold
	Level 1	3%	4%	5%
	Level 2	1,50%	2%	2,50%
	Level 3	1,50%	2%	2,50%

# Keyholder Status

### Improve your status

For Bronze Key Owners to attain Silver status, they must refer 15 new members. For Silver Key Owners to attain Silver status, they must refer 10 new members.

## Earnings due

Commissions will become due and payable after the membership is paid in full.

### **Redemption options**

Currently KHs will be able to "cash in" their earnings in the following ways:

- 1. Buy additional membership/s. Receive a 10% booster on the web monies redeemed to increase your annual holidays.
- 2. Payment of levies or cash.

## Terms and conditions:

The % commissions can vary from time to time at the discretion of the Sales Manager.